

## Data Archive Update within the Data Governance & Privacy Portfolio

Historically, solutions to address data risks have included data security (deidentification), data minimization and long-term retention (archive); as stand-alone solutions these technologies have reached maturity and market demand has diminished. Today and in the future, organizations are demanding complete solutions for all aspects of data governance and privacy, including archiving. Given that market reality, we will (i) invest in next-generation data privacy use cases in our DG&P cloud offering, and (ii) continue to support current on prem versions of data archiving, but will no longer actively sell that standalone component.

The following rules of engagement for positioning Data Archive in specific sales scenarios include:

Sales Scenario	Offer
Existing Data Archive customer to <b>continue</b> maintenance or renew subscription	Allowed
Existing Data Archive customer to <b>expand</b> quantity of an existing license (e.g., has 10 TB's and wants to add 4 more TB's)	Allowed
Data Archive included as part of a new broader data governance and privacy opportunity	Not Allowed
Pre-existing standalone Data Archive opportunity now being quoted	Not Allowed
New Data Archive opportunity quoted as a standalone license with qualifiers as part of a strategic offer (e.g., land and expand, DG&P portfolio expansion)	Not Allowed
New Data Archive opportunity quoted as a standalone license, no other qualifier	Not Allowed

### Additional Notes:

- Data Archive is a product sold via its own unique SKU.
- We do not currently have plans to embed Data Archive functionality into another product, though retention and deletion workflows are being considered as part of privacy governance capabilities.
- We are limiting the ability to sell Data Archive new on its own (does not impact existing customer expansions).
- Customers with pre-existing Accelerators (e.g., OEBS, Peoplesoft, etc.) will continue to be supported; however, new versions of Accelerators are not being developed or supported (refer to PAM for status).

### Statement for GCS / CSM to use for Customer Communications

Informatica has made significant R&D investments to the Data Archive product over the last 10 years. Today, the product and the market has matured such that new feature requirements are minimal. So while Informatica will not be focusing new development on features or enhancements, we will continue to support existing customers with bug fixes, PAM updates and maintenance releases.

### Accelerator Status Update:

- Informatica has discontinued development & support for newer versions of Oracle E-Business Suite Accelerators. The last available version of OEBS Accelerator is 12.2.5. The base Data Archive product continues to be supported.
- Customers upgrading to OEBS versions above 12.2.5 could use the upgrade scripts & accelerator available for OEBS 12.2.5, and use the same for OEBS versions beyond 12.2.5, but there will be no support from informatica for these versions. Any required changes to the upgrade scripts for History tables or the entities themselves have to be made by the Customer. Informatica can provide references to partners who can help an upgrade, if required.
- Following an upgrade to OEBS version above 12.2.5, Informatica will continue to support the base Data Archive product, however the accelerator will not be supported.