



Inside the Solution

- Informatica Cloud Application Integration
- Informatica Cloud Data Integration
- Informatica PowerCenter
- Informatica Global Customer Support
- Informatica Professional Services

Summary

Misys Global Trade and Risk Management provides banking software that delivers financial risk management to the world's leading financial institutions. Based in London, Misys is a market leader serving 2,000 banks and financial institutions in more than 130 countries.

Business Need

- Develop a comprehensive, end-to-end data integration approach to more efficiently deliver business services, consolidate processes and support systems that were previously held in silos
- Migrate to the cloud in an effort to consolidate activity due to ongoing company acquisitions
- Integrate Salesforce.com with Marketo to provide transparency within the lead-to-deal conversion and tracking processes

Challenge

- Manage disparate call centers that operate independent processes
- Centralize administration and support due to acquisition growth strategy
- Overcome lack of transparency into Misys customers' contract terms, including assets and support
- Address evidence of inconsistent data across business intelligence

Solution and Results

- Provided informed business intelligence by connecting various Misys business processes and applications
- Decreased the lead-to-cash turnaround time – from deal close date through contracting to payment
- Enabled data consistency and validation of Mysis' many contract management applications

Digital transformation is changing our world. As the leader in enterprise cloud data management, we're prepared to help you intelligently lead the way. To provide you with the foresight to become more agile, realize new growth opportunities or even invent new things. We invite you to explore all that Informatica has to offer—and unleash the power of data to drive your next intelligent disruption. Not just once, but again and again.

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