

Informatica Professional Services for the Public Sector

Helping Government Agencies Overcome Their Unique Data Integration Challenges

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“The Informatica Professional Services Public Sector Practice has been instrumental in the full life cycle of the Defense Acquisition University’s award-winning data warehousing project. Informatica’s consultants are experts at using Informatica technology to overcome data integration challenges unique to government organizations. The Public Sector Practice’s focus on security and implementation best practices proved invaluable to the success of our project.”

BENEFITS

- Overcome the challenges and reduce the risks that are unique to public sector data integration projects
- Accelerate and increase return on Informatica technology investments
- Adapt and scale to meet data integration project team needs—from augmenting limited IT staffs to working with large systems integrators

Committed to the Needs of Federal, State, and Local Government Organizations

Federal, state, and local and municipal government agencies face unique challenges in their data integration projects. These challenges range from complying with Federal Acquisition Regulations (FAR) and state and local regulations, to accommodating sensitive data in secure systems, to acting under accordance with General Services Administration (GSA) pricing requirements and state contract vehicles. Government organizations need data integration project experts who understand their culture, language, and values and who can effectively deliver services while operating under their rules.

More than 180 federal, state, and local and municipal government agencies depend on Informatica data integration software. More than one-third of these agencies have relied on Informatica Professional Services to implement a wide range of data integration projects and Informatica is committed to helping government agencies like yours achieve the highest level of success on your data integration projects.

As testimony to this commitment, we have established a nationwide **Informatica® Professional ServicesSM Public Sector Practice**. The consultants in this practice have completed more than 1,000 integration projects and offer unparalleled expertise in overcoming the unique challenges of data integration projects in federal, state, and local and municipal government settings.

The Informatica Professional Services Public Service Practice is dedicated to handling your government organization’s data integration project through all phases—from project estimation through the operational support after go-live. Not only will we complete your project right the first time, but we will also deliver a reusable data integration platform that lowers the total cost of ownership for subsequent projects.

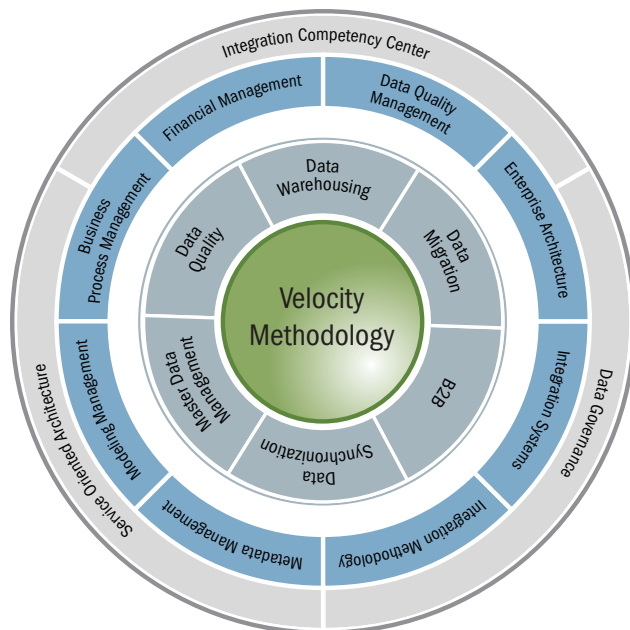
Comprehensive Set of Specialized Resources

The Informatica Professional Services Public Sector Practice has a complete package of specialized resources to handle public sector data integration projects through all phases—from project estimation through the operational support after go-live.

- **Expertise.** No group of consultants has more data integration experience in the public sector. Our Public Sector Practice has successfully implemented data integration solutions to support government modernization efforts; large data migrations; logistics infrastructures; tax and revenue processing; transportation solutions; and public safety, health and welfare, and education initiatives.
- **Methodology.** We combine our proprietary data integration project methodology, Informatica VelocitySM, with best practices and practical techniques developed from real-world public sector experience to ensure that your data integration project is a success.
- **Security.** Data security is one of our top priorities. Consultants in our Public Sector Practice have various security clearances. We have worked side by side with government agencies for years and understand the sensitive nature of their data and systems.
- **Tools.** Our Public Sector Practice has proprietary software and templates that accelerate the development and deployment process and minimize errors. These tools are designed to help our public sector customers get the most of their investment in Informatica products.
- **Partnerships.** Our Public Sector practice has a track record of success working with such system integrators as CSC, EDS, Lockheed Martin, Bearing Point, SRA, and SAIC on a variety of data integration projects for government agencies. Informatica has a broad span of partnerships with other professional services organizations.

The Informatica Professional Services Public Sector Practice has implemented a wide range of data integration projects and initiatives for government organizations, including:

- IT modernization and data migration
- Data synchronization and consolidation
- Enterprise data warehousing
- Data quality management
- Data management
- Data administration
- Service-oriented architectures
- Integration Competency Centers



Informatica Velocity is a role-based methodology that enables all project team members—from the CIO to the individual developer—to see content that is relevant to them. Velocity filters the methodology content that is appropriate for each role on the project team.

Informatica Professional Services for the Public Sector

Federal Government

When tackling data integration projects, federal government agencies must maintain the highest levels of security—both for the data itself and the personnel working on the projects. They must uphold federal data and enterprise architecture standards for data integration. And they must comply with complex contracting rules and procurement processes when engaging consultants.

All Informatica Professional Services Public Sector Practice consultants are United States citizens who hold various federal-level security clearances. We are veterans in the secure handling of data. Our consultants are experienced working within the Federal Enterprise Architecture and with a myriad of data standards across different federal agencies. Furthermore, Informatica maintains services on several GSA schedules and partnerships with many systems integrators on major government contracting vehicles.

The Informatica Professional Services Public Sector Practice has worked with many federal government agencies, including:

- Defense Acquisition University
- Internal Revenue Service
- Department of Homeland Security

State Governments

State government agencies face a variety of challenges on their data integration projects. These include outdated legacy applications and technology, compliance with both state and federal mandates for data standards, and limited state budgets.

All Informatica Professional Services Public Sector Practice consultants are government modernization experts who have helped many state governments update their IT infrastructures and standardize their data formats. And Informatica maintains partnerships with leading national and local integrators so that our Public Sector Practice can bring the right mix of resources to keep data integration project budgets on target.

The Informatica Professional Services Public Sector Practice has worked with many state government agencies, including:

- Minnesota Department of Revenue
- State of Louisiana Office of Information Services
- Washington Administrative Office of the Courts

Local and Municipal Governments

Local and municipal government agencies must share data with both state and local agencies. But they are constrained by limited IT staff resources and tight budgets for their data integration efforts.

All Informatica Professional Services Public Sector Practice consultants have extensive experience facilitating data sharing among federal, state, and local agencies. The Public Sector Practice offers a variety of engagement models—from “quick start” enablement to full project life-cycle teams to critical staff augmentation. And Informatica’s partnerships with leading national and local integrators ensure the right mix of resources are brought on board to keep local government data integration projects on budget.

The Informatica Professional Services Public Sector Practice has worked with a variety of local and municipal government agencies, including:

- New York City Police Department
- City of Tampa, Florida
- Snohomish County, Washington

Benefits of Informatica Professional Services

Reduce Project Risks

Our Public Sector Practice consists of Informatica consultants who are experts in mitigating the risks inherent to data integration projects in government settings. We understand not only the technical challenges of data integration, but also how those challenges play out in the public sector against a backdrop of tight operational budgets, limited IT staff, complex project teams of multiple system integrators, greater reporting requirements, and enhanced security considerations.

Our experience in implementing data integration solutions for a wide range of federal, state, and local and municipal government organizations has enabled us to develop repeatable best practices that minimize project risks for the public sector.

Accelerate and Increase Return on Technology Investment

Informatica offers a full range of professional services to help your agency or department maximize the value of Informatica software in your environment. With Informatica Professional Services, your government organization is backed by the experts in data management. Because our Public Sector Practice serves a wide range of federal, state, and local and municipal government agencies, we have an in-depth understanding of the challenges of data management projects in the public sector.

And no other company has a better understanding of the Informatica platform. This expertise, coupled with our proficiency in architectures and solutions commonly used in the public sector, enables us to accelerate and increase the return your government organization receives on your Informatica technology investment.

Adapt and Scale to Meet Your Project Team Needs

Depending on the scope and scale of your data integration project, our Public Sector Practice can augment your on-site IT staff with Informatica consultants, manage the entire project, or supplement your team of system integrators. Informatica partners with a wide range of data integration service providers and such system integrators as CSC, EDS, Lockheed Martin, Bearing Point, SRA, and SAIC on a variety of data integration projects for government agencies.

LEARN MORE

Learn more about how the Informatica Professional Services Public Sector Practice can make your next data integration project a success. Email us at publicsector@informatica.com or call (703) 234-8500.

ABOUT INFORMATICA

Informatica is a leading provider of enterprise data integration software and services. With Informatica, organizations can gain greater business value by integrating all their information assets from across the enterprise. Thousands of companies worldwide rely on Informatica to reduce the cost and expedite the time to address data integration needs of any complexity and scale.



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