

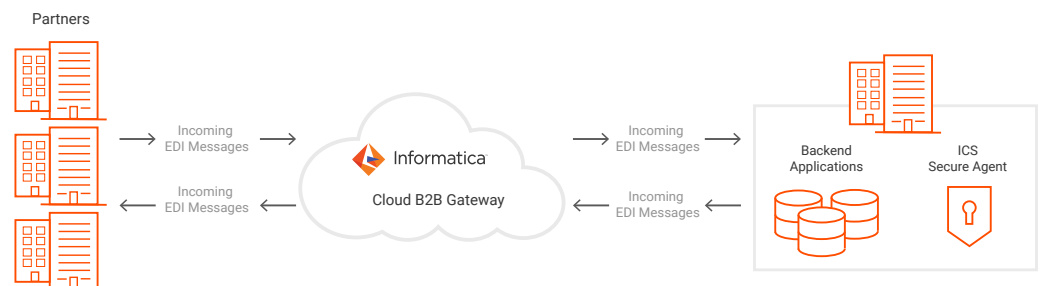
# Cloud Adoption B2B Success Pack

## Benefits

- Get Expert 1-on-1 Guidance
- Apply Best Practices while working on your implementation
- Kick start your development cycle from the get-go
- Shorten your enablement lifecycle using our “Do it with me” approach

## Ensure an accelerated timeline for your Cloud B2B implementation

An IT organization needs to support many types of business processes, data formats, and communication protocols to address the specific needs of a company’s customers and trading partners. To efficiently scale an inter-company data integration and manage costs effectively, certain tools and processes are needed for partner self-service and management. The Cloud Adoption B2B Success Pack assists you in accelerating your deployment by providing fully configured end-to-end data integration tasks.



## Streamline Management of Interactions

Start your project by allowing our fully certified experts to create integrations with Informatica Cloud B2B and impart their knowledge to ensure your project is a success.

- Optimally configure a Cloud B2B Gateway
- Receive expert help to ensure best practices are followed
- Achieve a Go-Live on time and on budget

## ABOUT INFORMATICA

Digital transformation is changing our world. As the leader in enterprise cloud data management, we're prepared to help you intelligently lead the way. To provide you with the foresight to become more agile, realize new growth opportunities or even invent new things. We invite you to explore all that Informatica has to offer—and unleash the power of data to drive your next intelligent disruption. Not just once, but again and again.

## LEARN MORE

### *Do It Right the First Time*

Contact Informatica  
Professional Services at  
ips@informatica.com

## Hands-on help from Cloud B2B Experts

Work with a dedicated Customer Success Architect (CSA) to achieve following objectives:

- Successful configuration of Partner Connection
- Successful configuration of EDI formats
- Understand the configuration nuances and details

## Deliverables

- Configuration of One (1) Partner Connection (Customer or Supplier) in Cloud B2B
- Configuration of two (2) EDI or EDIFACT formats supported by Cloud B2B Gateway in batch or real time depending on licensed Cloud Services
- Set up of Cloud B2B Gateway
- Construction/execution of B2B mappings

## Assumptions

- Servers are readily available for Secure Agent and one ICS organization is fully setup
- A customer resource has been identified to work with the Informatica team
- A customer resource has been trained and/or has working knowledge of Informatica Cloud
- Customer has a set of credentials for all integration endpoint(s)
- Customer Functional/Process leads will complete the Source to Target attribute/field mapping
- Customer Functional/Process leads will build the data mapping; legacy value to target application value (also known as cross-reference)
- Customer Functional/Process leads will document the data conversion rules including any default values
- Customer Business Owners will review and validate the data before loading into target application
- The customer must make source and target applications Subject Matter Experts available to the Informatica Cloud team for the duration of success pack delivery
- Target application configuration/tech resources are available to troubleshoot data load errors

